# TESSA FISH

I am a **Product Designer** excited by the endless opportunities to enhance the human experience. My superpowers are empathy, patience, and collaboration. I love a good challenge and I embrace every chance to learn and grow.

#### **EXPERIENCE**

Senior Director, Product Design, Content Strategy, & UX Research

2021 - 2023 Pearson Education Technology **Developed Design Strategy** and delivered intuitive experiences across Digital Channels, eCommerce, and Clinical Assessment, impacting 160M students, educators, and practitioners.

**Fostered a happy collaborative culture** that motivated a global multidisciplinary Product Design team to deliver delightful and measurable user experiences.

**Delivered UX Design, Research, & Content Strategy** for Pearson's core offerings:

- Pearson.com: Generated approximately \$55M in revenue and over 1M orders within two years of launch, through UX that unified the product catalog, improved navigation, introduced adaptive search, enhanced learner-centric discoverability, and simplified checkout.
- Pearson Plus: Acquired +1M subscriptions, 4.5M users, and achieved record conversion rates, through UX that streamlined sign-up and checkout, enhanced navigation, clarified pricing, and showcased partner student offers.
- Clinical Assessments: Increased revenue by +\$200M with ~675,000 orders in just 3.5 years through UX that optimized product search, improved webinar discoverability, and simplified ordering.

**Scaled the design system** to improve consistency and level up accessibility to meet education standards.

**Transformed design processes**, ensured delivery of quality work on time, and managed stakeholder relationships.

**Defined design roles and levels architecture**, invested in the growth of every individual, and managed hiring and recruiting across UX, Research, and Content Strategy.

**Coached and mentored** multiple product and design colleagues through mentorship program.



### CONTACT

415.828.2129 tessazfish@gmail.com Portfolio Website Connect on LinkedIn

#### **EDUCATION**

Academy of Art University

Masters, Digital & Graphic Design

University of CA, Santa Cruz BA, American Studies

#### **CONTINUING ED**

**Leading Effective Teams** 

Columbia Business School

UX Strategy & Research

Center Center UIE

**UX Leadership for Directors** 

Nielson Norman Group

Front End Dev for Designers

**General Assembly** 

**Designing for Sustainability** 

Living Principles

#### REFERENCES

50 LinkedIn Reviews

Additional References Available

# TESSA FISH

# Principle, Product Design & UX Research

2018 - 2021 Vonage Cloud Platform Designed new Products and Features (as an IC) while managing the Product Design roadmap enriching user experience for 1M+ users across 4 unique lines of business (B2B and B2B2C), including Vonage Business Cloud, AR/VR technology, Integrated APIs, white label RTC products, and Call Center technology.

Enriched user experience by surfacing the voice of users & customers via UX research to deliver insights resulting in greater strategic alignment and impactful design decisions.

**Contributed to Vonage Brand redesign** and entrusted with adapting brand elements across all products and design systems.

Carefully cultivated a unified Product Design team and positive culture post-acquisition (of 4 companies' design teams), shifting roles while maintaining IC motivation and collaboration.

Refined design operations and processes to promote efficiency, quality, and to deliver iterative solutions pivotal in addressing user needs and achieving quarterly and annual goals.

**Invested in each team member** by crafting a detailed job level and role architecture, intentionally developing personalized growth plans, and surfacing opportunities for recognition.

#### Product Design Lead

2014 - 2018 TokBox /Telefonica **Led product design, marketing design, and branding** for an RTC platform, enabling customers to easily integrate video, voice, and messaging into apps, sites, and software.

**Designed new Products and Features (as an IC) while managing the Product Design roadmap** delivering webpages, dev tools, and marketing campaigns, that measurably boosted revenue.

**Enhanced understanding of users by introducing UX Research,** including personas, journey mapping, and user testing, to inform a more effective product strategy and prioritized roadmap.

**Transformed company culture** from engineering-focused to Engineering + Design as a collaborative and necessary partnership.

### Product & UI Designer

2013 - 2014 Scribd eBooks & Publishing Collaboratively designed new features for ebook reading app experience and publishing tools across platforms.

**Redesigned brand and website** during the transition from a publishing platform to a subscription service with 1M+ titles and 60M+ documents available to 80M users.



## MY "HOME" OFFICE

#### I work from my private office at Somo Cowork near Petaluma, CA.

I am seeking fully-remote or hybrid roles in San Francisco, Oakland, or Sonoma County and I am able to traveling for work as needed.

# **STRENGTHS**

Product Design Problem-Solving User Experience Empathetic Design Strategy Collaborative **UX Research** Project Mgmt Visual Design Communication Open to Feedback UI Desian Data-Driven Quality Standards User Focused Drive to Learn **UX Writing** Accessibility Prototyping Stakeholder Mgmt Branding Relationships Glass Half Full Content

# RECOGNITION

#### **Hackathon Winner**

2017 | TokBox RTC Application

#### **UX Strategy & Research**

2015 | Scribd EBook Website

#### **UX Leadership for Directors**

2002 | Seattle University

#### **Art Award for Merit**

2001 | Bank of America